

The 2016
MILLION
DOLLAR
CIRCLE
AWARDS

March 22, 2016
Royal Sonesta Houston

Recognizing
new home sales
achievement in
the Houston
building
industry.



BRONZE

Lauren Lara	CalAtlantic Homes	\$1.7 M
Katie Garza	Taylor Morrison	\$1.7 M
Jason Fuqua	Legend Home Corporation / Princeton Classic Homes	\$1.7 M
Lisa Benaim	Beazer Homes of Texas, LP	\$1.7 M

SILVER

Susan Davidson	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$2.0 M
Lauri Harvey	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$2.1 M
Victor Valadez	CalAtlantic Homes	\$2.3 M
CIAnn Blue	Beazer Homes of Texas, LP	\$2.4 M
April Jones	Partners in Building, LP	\$2.4 M
John Benavides	Legend Home Corporation / Princeton Classic Homes	\$2.8 M
Celina Davis	CalAtlantic Homes	\$3.0 M
Jeffrey Hymanson	Legend Home Corporation / Princeton Classic Homes	\$3.1 M
Krista Sherman	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$3.2 M
Guissell Saenz-Lee	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$3.3 M
Mauricio Handal	Legend Home Corporation / Princeton Classic Homes	\$3.7 M
April Peeden	D R Horton Americas Builder / Emerald Homes / Express Homes	\$3.7 M
Jana McKinnon	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$4.0 M
Sandy Morton	Beazer Homes of Texas, LP	\$4.1 M
Terri Waddle	Chesmar Homes	\$4.1 M
Bertha Byars	Beazer Homes of Texas, LP	\$4.2 M
Deirdre Schlichting	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$4.2 M
Eva Wolf	CalAtlantic Homes	\$4.5 M
Joe Herbert	Legend Home Corporation / Princeton Classic Homes	\$4.6 M
Don Waddle	Chesmar Homes	\$4.6 M
Carin Sivik	Village Builders	\$4.7 M
Jackie Nguyen	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$4.8 M

GOLD

Sean Perry	D R Horton Americas Builder / Emerald Homes / Express Homes	\$5.1 M
Tiffany Colbert	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$5.2 M
Sam Ghassemi	Meritage Homes Corp	\$5.6 M
Maria Sirgo	Village Builders	\$5.7 M
Thu Le	Meritage Homes Corp	\$5.8 M
Tammy Marshall	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$5.8 M
Jessica Espiritu	Chesmar Homes	\$5.8 M
Michael Carroll	Darling Homes of Houston	\$6.0 M
Debbie Anders	Gehan Homes, LTD	\$6.2 M
Kim Marteeny	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$6.3 M
Jeff Taylor	Gehan Homes, LTD	\$6.4 M
Maria Restrepo	Legend Home Corporation / Princeton Classic Homes	\$6.6 M
Stephen Fuentes	Taylor Morrison	\$6.8 M
Iman Kawaja	Legend Home Corporation / Princeton Classic Homes	\$6.9 M
Wil Williams	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$6.9 M
Rick Cole	Partners in Building, LP	\$6.9 M
Dominique Daucet	CalAtlantic Homes	\$6.9 M
Rod Goodlow	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$7.1 M
Carina Leeka	Meritage Homes Corp	\$7.2 M
Martha Espinosa	D R Horton Americas Builder / Emerald Homes / Express Homes	\$7.2 M
Robin Robinson	D R Horton Americas Builder / Emerald Homes / Express Homes	\$7.2 M

GOLD (Continued)

David Vogel	Chesmar Homes	\$7.4 M
Chris Cole	Anglia Homes	\$7.4 M
Betty DeWoody	Gehan Homes, LTD	\$7.5 M
Juan Pablo Hisse	CalAtlantic Homes	\$7.5 M
Shane Abbott	D R Horton Americas Builder / Emerald Homes / Express Homes	\$7.5 M
Leisa Funck	Darling Homes of Houston	\$7.7 M
Celeste Valdez	Taylor Morrison	\$7.7 M
Monica Raimundo	Taylor Morrison	\$7.8 M
Pansy Reid-Wallace	Darling Homes of Houston	\$7.8 M
Seeta Abraham	Legend Home Corporation / Princeton Classic Homes	\$7.8 M
Sarah McKeithan	D R Horton Americas Builder / Emerald Homes / Express Homes	\$7.8 M
Chuck Farnham	Beazer Homes of Texas, LP	\$7.9 M
Jason Felps	D R Horton Americas Builder / Emerald Homes / Express Homes	\$7.9 M
Kevin Havelka	Anglia Homes	\$8.1 M
Collin "The Mayor" Kerley	Gehan Homes, LTD	\$8.1 M
Neva Nice	Meritage Homes Corp	\$8.1 M
Joel Lorenz	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$8.1 M
David Rives	Beazer Homes of Texas, LP	\$8.2 M
Austin Pancamo	D R Horton Americas Builder / Emerald Homes / Express Homes	\$8.2 M
Rick Canada	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$8.2 M
Jill Mueller	D R Horton Americas Builder / Emerald Homes / Express Homes	\$8.3 M
Denise Morgan	Village Builders	\$8.4 M
Kara Carter	Meritage Homes Corp	\$8.4 M
Lauren Mullins	D R Horton Americas Builder / Emerald Homes / Express Homes	\$8.4 M
Leonard Brown	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$8.5 M
Jennifer Jackson	Darling Homes of Houston	\$8.5 M
Tracy Myers	D R Horton Americas Builder / Emerald Homes / Express Homes	\$8.5 M
Nikki Plunkett	Taylor Morrison	\$8.7 M
Jeff Hyland	D R Horton Americas Builder / Emerald Homes / Express Homes	\$8.8 M
Melanie Mikle	Beazer Homes of Texas, LP	\$8.9 M
Robert Olveda	Gehan Homes, LTD	\$8.9 M
Madaline James	Beazer Homes of Texas, LP	\$8.9 M
Damaris Martin	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$9.0 M
Scott Browning	D R Horton Americas Builder / Emerald Homes / Express Homes	\$9.1 M
Michael Ringo	D R Horton Americas Builder / Emerald Homes / Express Homes	\$9.2 M
Lisa McKenna	Darling Homes of Houston	\$9.4 M
Siobhan Torres Chase	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$9.5 M
Julia Konar	D R Horton Americas Builder / Emerald Homes / Express Homes	\$9.5 M
Austen Nickell	D R Horton Americas Builder / Emerald Homes / Express Homes	\$9.5 M
Amber Dehzari	CalAtlantic Homes	\$9.5 M
Brad Boudreaux	Beazer Homes of Texas, LP	\$9.6 M
Kelly Horres	D R Horton Americas Builder / Emerald Homes / Express Homes	\$9.6 M
Colleen Blair	Chesmar Homes	\$9.7 M
Todd Breeding	Chesmar Homes	\$9.7 M
Tracy Schuller	Meritage Homes Corp	\$9.8 M
Amber Traughber	D R Horton Americas Builder / Emerald Homes / Express Homes	\$9.9 M
Danny Day	CalAtlantic Homes	\$13.1M

INDUSTRY PARTNERS

Nicole Lopez	HAR - Intero Real Estate SVCS	\$5.1 M
Darnell Fuller	The Fuller's Group	\$6.7 M
Peggy Roege	HAR - Coldwell Banker United, Realtors	\$8.0 M
Shijimon Jacob	HAR - Everest Realty	\$11.0 M
Stanley Mani	HAR - MIH Realty, LLC	\$14.7 M
Kunal Seth	HAR - The Seth Brothers	\$31.6 M
Amy Lippincott	HAR - Better Homes & Gardens Real Estate/ Gary Greene	\$51.0 M
Steven Patrick Burbridge	HAR - CitiQuest Properties	\$54.9 M
The Flory Team	Flory Team	\$72.5 M
Keller Williams - The Icon Team	Keller Williams - The Icon Team	\$85.7 M
Ronnie Matthews	HAR - Re/Max Legends - Ronnie & Cathie Matthews	\$87.1 M

PLATINUM

German Castillo	D R Horton Americas Builder / Emerald Homes / Express Homes	\$10.0 M
Melanie Eppinger	CalAtlantic Homes	\$10.4 M
Frank Sosa	CalAtlantic Homes	\$10.4 M
Sam Pantoja	Beazer Homes of Texas, LP	\$10.5 M
Alejandra Torres	CalAtlantic Homes	\$10.6 M
Olivia Bruecher	Taylor Morrison	\$10.9 M
Deborah Karaca	Beazer Homes of Texas, LP	\$11.0 M
Charles Elsevier	Meritage Homes Corp	\$11.1 M
Marc Giarratano, CSP, CMP, MIRM	Beazer Homes of Texas, LP	\$11.2 M
Dave Lazar	Legend Home Corporation / Princeton Classic Homes	\$11.3 M
Debbie Psillas	Beazer Homes of Texas, LP	\$11.4 M
Nancy Phillips	Village Builders	\$11.5 M
John Mingarelli	Partners in Building, LP	\$11.7 M
Steve Renshaw	Lennar Homes of Texas	\$11.9 M
Danielle Woods	Taylor Morrison	\$12.3 M
Monica Drobina	Taylor Morrison	\$12.3 M
James Rodriguez	CalAtlantic Homes	\$12.4 M
Jillian Lane	M/I Homes	\$13.0 M
David Bickle	Beazer Homes of Texas, LP	\$13.0 M
Marshall Evans	Meritage Homes Corp	\$13.1 M
Monica Wilson	Beazer Homes of Texas, LP	\$13.2 M
Kevin Lee	Partners in Building, LP	\$13.3 M
Jonathan Haynes	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$13.3 M
Brenda McKinney	Darling Homes of Houston	\$13.3 M
Randy Berry	Legend Home Corporation / Princeton Classic Homes	\$13.3 M
George Agnello	Partners in Building, LP	\$13.3 M
Katherine BisCamp	Meritage Homes Corp	\$13.4 M
Ben Cavil, CSP	Beazer Homes of Texas, LP	\$13.6 M
Pamela Ransom	Meritage Homes Corp	\$13.7 M
Nichole Seymour	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$13.7 M
Jason Pagan	Beazer Homes of Texas, LP	\$13.9 M
Tish Bazil	Lennar Homes of Texas	\$13.9 M
Ken Barrios	Beazer Homes of Texas, LP	\$13.9 M
Sue Williams	Darling Homes of Houston	\$13.9 M
Amy Faircloth	Partners in Building, LP	\$14.2 M
Min Soo Kim	Taylor Morrison	\$14.8 M
Sergio Flores	Lennar Homes of Texas	\$14.8 M
Jason Heinritz	D R Horton Americas Builder / Emerald Homes / Express Homes	\$14.9 M
Richard Davis, CSP	Meritage Homes Corp	\$15.2 M
David Vigil	Darling Homes of Houston	\$15.2 M
Mike Patrick	M/I Homes	\$15.7 M
Chris Harris	Village Builders	\$16.2 M
Elizabeth Mahan	Meritage Homes Corp	\$16.4 M
Rita Brumfield	Taylor Morrison	\$16.8 M
Kelly Buish	Lennar Homes of Texas	\$16.8 M
Andy Lewis	Village Builders	\$17.6 M
Rhonda Davidson	Taylor Morrison	\$17.8 M
Tommy Briseno	Village Builders	\$17.9 M

PLATINUM (Continued)

Kendra LaRue	D R Horton Americas Builder / Emerald Homes / Express Homes	\$17.9 M
Gregg Sewell	Westin Homes	\$18.0 M
Ladon Solise	Lennar Homes of Texas	\$18.3 M
Nuwone Creeks	Lennar Homes of Texas	\$18.4 M
Robby Buish	Village Builders	\$18.6 M
Debbie Waterman	Brighton Homes, Parkwood Builders, K. Hovnanian Homes	\$18.8 M
Richard Worthy	D R Horton Americas Builder / Emerald Homes / Express Homes	\$19.0 M
Wendell Miller	Lennar Homes of Texas	\$19.2 M
Amy Fisher	Meritage Homes Corp	\$19.4 M
Diane Zamora, CSP	Meritage Homes Corp	\$19.9 M
Calvin Sowa	D R Horton Americas Builder / Emerald Homes / Express Homes	\$20.8 M
Mimi Iqbal	Meritage Homes Corp	\$21.0 M
Howard Ransom	Village Builders	\$21.8 M
Adrian Alonzo	Taylor Morrison	\$22.5 M
Adam Bautista	Meritage Homes Corp	\$22.9 M
Ed Mercado	Taylor Morrison	\$25.3 M
Alan Snead	Darling Homes of Houston	\$25.6 M
Dustin Dye	D R Horton Americas Builder / Emerald Homes / Express Homes	\$26.4 M
Sheila Panjwani	Meritage Homes Corp	\$27.0 M

SALES LEADERSHIP

Brian Lee - Sales Manager	Partners in Building, LP	\$46.5 M
Scott Beachman - Sales Manager	Beazer Homes of Texas - North	\$49.7 M
Mike Barrow, CSP - Sales Manager	Beazer Homes of Texas - South	\$69.8 M
David Hewitt - Sales Manager	Beazer Homes of Texas - West	\$79.0 M
Charlie Jenkins - Sales Manager	Partners in Building, LP	\$84.2 M
Brett Briggs - Sales Manager	Legend Homes/ Princeton Classic Homes	\$85.8M
Kathy Delgado - Sales Manager	CalAtlantic Homes	\$90.2 M
Liz Thompson - Sales Manager	CalAtlantic Homes	\$96.7 M
Albert Medina - Sales Manager	D R Horton Americas Builder / Emerald Homes / Express Homes	\$100.1 M
Ross W. Norman, III - Sales Manager	Gehan Homes, LTD	\$114.5 M
Lenore Kimmel - Sales Manager	Village Builders	\$247.3 M
Karen Nickell - Sales Manager, CSP	D R Horton Americas Builder / Emerald Homes / Express Homes	\$277.1 M
Michelle Sheperd - Sales Manager	Meritage Homes Corp	\$312.2 M
Charlene Aulds - Sales Manager	Lennar Homes of Texas	\$462.0 M
Michael Reamer - Sales Manager	Lennar Homes of Texas	\$462.0 M

TOTAL: \$4.6 Billion !!!

*As of print date.

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